



INAV GROUP, LLC™

INVENTORY NAVIGATORS

Inside Sales

Commercial Aviation Parts Trading

Description

SUMMARY

Growth oriented Chicago area based commercial aviation support company seeks a high energy person who will execute and support the daily customer sales and procurement activities. This position provides an entry point into the exciting and fast paced aviation parts trading business with significant interaction at all levels of the organization. The company's primary business is the sale and lease of commercial aircraft engine and airframe parts.

DUTIES and RESPONSIBILITIES

The primary duties are to target and develop customer support opportunities, to receive daily customer purchasing requests, source the requested product from existing inventory or from the open market, deliver quote to customer, and negotiate the sale and, if needed, subsequent purchase.

- Identify, cultivate and maintain operator relationships by providing exceptional support in meeting customer product needs.
- Develop and negotiate creative solutions in support of purchasing and sales opportunities.
- Develop a robust network of dependable suppliers.
- Understanding of the product and relative market values.

QUALIFICATIONS

Must have high energy level and be a highly motivated self starter. In addition to analytical and assessment skills, position requires strong interpersonal skills needed to develop both external and internal business relationships.

This is an entry level position with tremendous long term growth opportunity. College degree, Microsoft Office proficiency and less than 5 years work experience preferred. Multilingual a plus. Occasional travel may be required.

Competitive salary includes bonus opportunity, profit sharing, 401k and health benefits.

Send resumes to: careers@inavgroup.com